

July 3, 2019

JTB Business Travel Solutions, Inc.

AIRDO Co., Ltd.

Press release

**JTB-CWT Corporate General Business Travel Management Systems x AIRDO Corporate Internet
Reservation Service**

**B+PLUS, Bzit, and Other Services to Collaborate with AIRDO
Biz**

- Air tickets can be purchased online, including those at fares applied only to AIRDO Biz -

JTB Business Travel Solutions, Inc., (head office in Koto-ku Tokyo, president and CEO Masamitsu Shibuya, hereinafter referred to as JTB-CWT), a JTB group company providing business travel management (BTM) and business trip expense settlement management solutions, has started linking B+PLUS, Bzit, and other corporate general business travel management systems with AIRDO Biz, a corporate internet reservation service provided by AIRDO Co., Ltd. (head office in Sapporo City, Hokkaido, president Susumu Kusano, hereinafter referred to as "AIRDO").

B+PLUS
Business Travel Management System

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AIRDO Biz

Bzit

■ **About the service**

B+PLUS, Bzit, and other corporate general business travel management systems provided by JTB-CWT provide functions for online arrangements of airplanes, railroads, lodgings, and package tours so that business trip arrangements and management can be integrated. From June 3, 2019, onward, by collaborating with AIRDO Biz a new corporate internet reservation service provided by AIRDO, we can arrange AIRDO tickets including the AIRDO Biz-dedicated airfares.

■ **Advantages of collaboration**

By this collaboration, we can provide the corporate customers with the following advantages:

<<Customers who are members of AIRDO Biz>>

By introducing the general business trip management system, in addition, these customers can optimize and simplify the workflow from arrangements to settlements, and strengthen risk management and governance as added values.

<<Customers who are members of JTB-CWT's general business trip management systems>>

As AIRDO Biz, a corporate internet reservation service conventionally provided by AIRDO, has been added, these customers can expect not only improvement of business travelers' convenience but also reduction of the business travel costs of the whole company by applying the discount airfares.

■ About AIRDO Biz

A corporate internet reservation service provided by AIRDO, an airline called the Wings of Hokkaido operating 58 flights a day on ten routes linking six cities in Hokkaido with four cities in Honshu, including the Tokyo (Haneda) to Sapporo (New Chitose) route.

With AIRDO Biz, a service for optimization of duties for air ticket arrangements and expense settlements for business trips of companies and reduction of business trip costs, the customers can use discount airfares that are useful for reductions in business trip expenses, corresponding to the needs of the business travelers, including the AIRDO Special and DO Value, which apply flight-specific discount fares depending on when the ticket is purchased, Fares for Round Trips from Hokkaido to Hokkaido, which are discount fares applied to trips departing from and arriving at Hokkaido, and the DO Business, which offers fares dedicated to AIRDO Biz and allows reservations and changes even on the day of the flight. In addition, customers can manage the information on travelers' reservations and boarding in an integrated manner.

<Examples of discount tickets available from AIRDO Biz>

Fare type	Description	Reservation deadline	Reservation change	Seat restriction	Ticket validity	(Reference)*1 Tokyo-Sapporo fair
DO Business	Applied to passengers at the age of 3 or older using AIRDO Biz	Flight day	○	Yes	1 year	19,200 yen
Fare for round trip from Hokkaido	Applied to an identical passenger at the age of 3 or older on a round trip consisting of an outward flight departing from Hokkaido and a return flight arriving in Hokkaido within 30 days.	Flight day	○	Yes	1 year*2	18,300 yen (36,600 yen for round trip)
DO Value 1	Applied in case of a reservation and ticket issued one day before the day of the flight	1 day before	×	Yes	Reserved flight only	As these fares differ depending on the date and the flight, please visit and check the AIRDO Website for more information.
DO Value 3	Applied in case of a reservation and ticket issued three day before the day of the flight	3 days before	×	Yes	Reserved flight only	
AIRDO Special 21	Applied in case of a reservation and ticket issued 21 days before the day of the flight	21 days before	×	Yes	Reserved flight only	
AIRDO Special 28	Applied in case of a reservation and ticket issued 28 days before the day of the flight	28 days before	×	Yes	Reserved flight only	

*In case of routes departing from and/or arriving at Tokyo (Haneda) Airport, Sapporo (New Chitose) Airport, Nagoya (Chubu) Airport, and Sendai Airport, we will receive the passenger facility charges for the sake of the airport building companies in addition to the airfares.

*1 Describes the lowest regular-period fair applied to flights with boarding dates from March 31, 2019, to October 26, 2019.

*2 Discount tickets are valid for 30 days from the scheduled date of the outbound flight.

We provide other fares than the above. Please visit AIRDO Website (<http://www.airdo.jp/>) for the overview of each fare and the fare amount for each route.

■ **System solutions including the general business trip management systems**

In order to respond to the needs of corporate customers, JTB-CWT provides four system solutions: B+PLUS, Bzit, J's NAVI NEO, and J's NAVI Jr. Introduced by over 2,000 businesses all over Japan, these solutions are optimum for improvement of the efficiency of duties regarding arrangements and settlements for overseas and domestic business trips, for visualization of the business trip data, and for promotion of cost reduction and governance enhancement.

[About JTB Business Travel Solutions, Inc.]

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Foundation: August 2000

Corporate website: <http://www.jtb-cwt.com/>

[About AIRDO Co., Ltd.]

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