

October 30, 2019

JTB Business Travel Solutions and SB C&S start business tie-up for business operation reform support service

- Joint BPO service by using business travel/expense management solution J'sNAVI NEO and RPA-AI-OCR -

JTB Business Travel Solutions Inc. (headquarters: Koto-ku, Tokyo, President and CEO: Masamitsu Shibuya, hereinafter referred to as "JTB-CWT"), a JTB group company offering the business travel/expense management solution J'sNAVI NEO, has started a business tie-up with SB C&S Corp. (headquarters: Minato-ku, Tokyo, President and CEO: Yasuo Mizoguchi, hereinafter referred to as "SB C&S"). Through this tie-up, we support our customers in improving the efficiency of a series of corporate expense-related business processes, successfully achieve business operation reforms and workstyle reforms, and support our customers' departments in charge of managing expenses to concentrate on their core businesses.

JTB-CWT offers the J'sNAVI NEO, a solution to improve the efficiency of a series of corporate business travel and expense-related business processes from prior applications for business travel and expenses to arrangements and approvals for business travel and expenses. By using the business travel arrangement functionality of the J'sNAVI NEO, you can eliminate the processes of making advanced cash payments for travel expenses and matching such travel expenses. However, you had to go through the processes of submitting original copies of receipts and matching them for confirmation and approval for any expenses that were incurred during business travel and required evidence, such as receipts.

SB C&S offers Business Process Outsourcing (BPO) services, which provide a series of business processes, such as converting into electronic receipts and entering and checking and approving data, on behalf of customers who are using the J'sNAVI NEO to support customers' non-core business efficiency. SB C&S has been eagerly adopting RPA and AI technologies and offers highly accurate and fast BPO service by using the RPA and AI-OCR.

In recent years, an increasing number of companies are making efforts for paperless business operations to support the Revised Law Concerning the Preservation of National Tax Records in Electronic Form, which deregulates the restrictions on the storage of paper documents. For paperless business operations, however, internal corporate business reforms and the review of internal business operations are essential. By using our joint service, you can achieve effects similar to supporting the Revised Law Concerning Preservation of National Tax Records in Electronic Form without changing your daily operational workflows.

Through this tie-up, we will make the best use of know-how and development capabilities both of us possess and seek better efficiency for business expenses management. We will also further promote joint business development and sales activities to solve problems for our customers.

Benefits of tie-up

- Labor-saving for expenses management, such as travel expenses, and the concentration of human resources on core businesses
- Transparent usage records of travel expenses and enhancement of high-level governance
- Constantly achieving improvement for expenses management and reduction of business loads as a definitive means of workstyle reforms
- Supporting moves to the Revised Law Concerning Preservation of National Tax Records in Electronic Form without strain
- Achieving business operation reforms on an individual company basis which are independent of the systems in use

❖ About J'sNAVI NEO

J'sNAVI NEO is a comprehensive SaaS-based business travel/expense management solution that combines an online business travel arrangement system and business travel/expense workflows. It is an all-in-one type of SaaS-based business expenses management system that can be used not only for domestic and overseas business travel applications, arrangements, expenses management, and payments but also for the daily application and management of short-distance travel and social expenses. By using this single system, you can manage once-dispersed work and information from a central point, which will allow you to further improve your business efficiency and laborsaving efforts.

<Features of J'sNAVI NEO>

- ◆ You can set various antifraud checks and precise rules, which will allow you to move your expense management from paper-based management to system-based management without changing your existing business travel/expense rules.
- ◆ You can use this system for daily expense management, such as capturing the breakdowns of corporate credit cards and transportation IC cards and linking to search software for transportation fares and supporting smartphones. You can also link this system to your accounting software by using the CSV format.
- ◆ You can make business travel arrangements through the online reservation system of the JTB-CWT. You do not have to hand over cash and receipts because the ticket fees will be invoiced in a lump sum to your company at a later date, which will allow you to easily achieve cashless and paperless operations as far as business travel arrangements are concerned.
- ◆ The system fully supports the requirements stipulated in the Revised Law Concerning Preservation

of National Tax Records in Electronic Form.

- ◆ J'sNAVI NEO official web site

<https://www.jsnavineo.com/>

<Features of BPO Service>

BPO Service website

<https://www.casbpo.jp/>

[About JTB Business Travel Solutions Inc.]

Company name: JTB Business Travel Solutions Inc.

Representative: Masamitsu Shibuya, President and CEO

Address: NBF Toyosu Canal Front, 5-6-52, Toyosu, Koto-Ku, Tokyo 135-0061 Japan

Founded: August 2000

Corporate web site: <http://www.jtb-cwt.com>

[About SB C&S Corp.]

Company name: SB C&S Corp.

Representative: Yasuo Mizoguchi, President and CEO

Address: Shiodome Sumitomo Bldg., 1-9-2 Higashi-shimbashi, Minato-ku, Tokyo 105-0021 Japan

Founded: April 2014

Corporate website: <http://cas.softbank.jp/>

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