

## *News Release*



To the members of the press:

November 10, 2020

JTB Business Travel Solutions, Inc.

JTB Business Travel Solutions to renovate the new price plan and the package of J's NAVI NEO, the business trip expense and cost adjustment management cloud services.

-Thirty-days free trial service will be provided.-

Business Travel Management, which is a group company of JTB, and JTB Business Travel Solutions, which provides the business trip expense and cost adjustment management solutions (headquarters: Koto-ku, Tokyo; Representative Director and President Executive Officer: Masamitsu Shibuya; hereinafter called JTBCWT) will renovate the new price plan and the package of J's NAVI NEO, the business trip expense and cost adjustment management cloud services.

As the work styles of people have been diversified because of COVID-19 and in the post-COVID periods, digitalization and paper elimination in the cost adjustment management processes are even more crucial for companies. In addition, reductions in the workload and optimization of the accounting operations are expected according to the Electronic Books Maintenance Act, which became effective in October 2020. In this context, we will renovate the new price plan (free of initial cost; 30,000 JPY or more per month) and the package of J's NAVI NEO, the new normal oriented and efficient business trip expense and cost adjustment management solutions, aiming to be used by more customers.

We will also offer a 30-day free trial so that many customers can try the solutions.

Our dedicated sales representatives and deployment system engineers have asked our customers about their workflows and requests and introduced optimal plans to support a master configuration. However, some of our customers claimed that they

wanted minimum settings in order to start using it as soon as possible, and that they wanted to save on initial costs by implementing installation settings by themselves. For these reasons, we offer a plan, which allows our customers to install easily. Along with the plan, we still offer the existing plan that provides consultations and supports installations settings for customers' operations. Please contact the Installation Consulting Service if you wish to use this type of a plan. (Added on November 18, 2020.)

#### Package overview

Two types of the packages as follows will be offered depending on our customers' requests to solve problems:

#### J' sNAVI NEO Basic

The package for the customers who use the cost adjustment management cloud functions only

#### J' sNAVI NEO Suite

The cost adjustment management cloud service with a business trip arrangement function. This allows the business trip arrangement and costs adjustments to be more efficient and realizes paper elimination in business trio arrangement at JTB.

-New Price Plans for each package

J' sNAVI NEO Basic:

30,000 JPY/ month (from 50 users); initial cost: 0 JPY or more

J' sNAVI NEO Suite

35,000 JPY/ month (from 50 users); initial cost: 0 JPY or more

\*For more information, please see the page below:

<https://www.jsnavineo.com/price>

-Thirty-days free trial service

J' sNAVI NEO To apply for one-month free trial Comes with the ready-to-use preset sample data
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To apply for the 30-days free trial service, please see the page below:

<https://www.jsnavineo.com/trialpage>

Overview of J' sNAVI NEO

J'sNAVI NEO is a SaaS type business trip and integrated cost adjustment management cloud service, which integrates the online business trip arrangement system and business trip and cost adjustment workflows. With this all-in-one cost adjustment solution, not only the applications, arrangements, cost adjustment, and payments for domestic and overseas business trips but also daily travel costs and entertainment costs adjustments can be implemented. Those operational workloads will be reduced and become more efficient by unifying dispersed operations and information.

#### Features of J' sNAVI NEO

- Realizes paper elimination for cost adjustment in the system without changing the existing business trip and cost rules because the system allows various kinds of checking and the establishment of detailed rules.
- Can be used for daily costs adjustment applications and costs adjustments, including the import of corporate card statements, import of IC cards of transportation companies, linkage with fare search software, and operations using smartphones, and can be linked to accounting software by CSV.
- Because business trips can be arranged using the JTB online reservation system, ticket fees will be charged in a lump sum to the company at a later date. No cash payments nor receiving of receipts; the system easily realizes paper elimination for business trip arrangements.
- The system meets the requirements of the Electronic Books Maintenance Act.
- The website of J' sNAVI NEO: <https://www.jsnavineo.com>

[About JTB Travel Business Solutions]

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