



October 28, 2021

Delta Air Lines, Inc.
JTBC Business Travel Solutions, Inc.

Delta and JTBCWT Sign First Travel Management Sustainable Fuel Agreement in Japan

Delta Air Lines, Inc., and JTBC Business Travel Solutions, Inc., (head office: Koto-ku, Tokyo; president & CEO: Masamitsu Shibuya; hereinafter “JTBCWT”) have signed an agreement on sustainable aviation fuel (SAF). Delta Air Lines is pursuing collaboration with corporate customers to introduce SAF, and it is the first time that the Japanese Travel Management Company (TMC) has participated in the collaboration. This agreement aims to contribute to the reduction in carbon dioxide emissions associated with business trips by employees of JTBCWT’s contract companies, as well as to achieve the sustainable development of the travel industry as a whole.

This SAF agreement is based on the common concept of offsetting carbon dioxide emissions from flights used by companies for their employees’ business trips. This SAF agreement, with the aim of reducing the aviation industry’s reliance on traditional jet fuel, encourages the travel industry to invest in the SAF market by creating supply and demand for SAF.

Victor Osumi, president of Delta Air Lines Japan, said: “A strong partnership in sustainability will drive the entire travel industry towards a more environmentally friendly future. We are thankful to JTBC Business Travel Solutions for participating in our SAF agreement as the first Japanese TMC. We expect that this partnership will allow more Japanese companies to participate in collaborations to build a sustainable future.”

Masamitsu Shibuya, president & CEO of JTBCWT, said: “Sustainability initiatives are the urgent issue for the travel industry as well, and we, who among others are entrusted with the business travel of many client companies, have a responsibility to take the initiative in such meaningful activities. We, sharing Delta’s purpose, continue to support important initiatives that will lead to the future and contribute to the development of a sustainable society through a strong partnership with Delta.”

SAF is an extremely important tool for reducing carbon emissions during the life cycle of aviation fuel. At high purity, SAF can reduce carbon dioxide emissions during its life cycle from the production to utilization of aviation fuel by up to 80% compared to petroleum-based jet fuel. Thus, SAF plays a key element in Delta’s [carbon-neutral](#) efforts.



Masamitsu Shibuya (left), president & CEO of JTB Business Travel Solutions, and Victor Osumi (right), president of Delta Air Lines Japan, who signed the SAF agreement - At Delta's Tokyo office.

About Delta Airlines

Delta has a long-standing commitment to sustainable air travel. The first [ESG Report](#) clarifies our determination to catalyze change in the world and our role in deepening empathy, respect, and care for the planet and its inhabitants. We also declared in 2020 that we will be the first carbon-neutral airline in the world.

Delta was selected as the No. 1 airline by Barron's "America's Most Sustainable Companies 2020" and the only airline included in the S&P Sustainability Yearbook 2021, and has received the Vision for America Award from Keep America Beautiful, the environmental organization, and the Superhero Corporate Award from the Captain Planet Foundation. In addition, Delta has been selected as a constituent of the FTSE 4 Good Index for six consecutive years and the Dow Jones Sustainability North America Index for ten consecutive years.

For more information, please visit <https://ja.delta.com/jp/ja/about-delta/sustainability>.

About JTB Business Travel Solutions

JTB Business Travel Solutions, Inc., (head office: Koto-ku, Tokyo; president & CEO: Masamitsu Shibuya) with Business Travel Management (BTM) and IT solutions as its business domain, delivers optimal solutions fusing advanced consulting and sophisticated IT, mainly in the business travel area, to over 3,000 companies from a broad range of business sectors. JTB-CWT will create value that exceeds expectations based on the idea of supporting customers' business and contributing to society.

Corporate site: <https://www.jtb-cwt.com/>

<Contact information for Inquiries from the press>

Delta Air Lines: Hiroko Oakda, Public Relations Department for Asia-Pacific Region

Tel: 03-6739-3150, e-mail: hiroko.okada@delta.com

JTB Business Travel Solutions: Corporate Planning Department, Tel: 03-5548-8284